

## Proposal for Corporate Internet Service

### PREPARED FOR:



**Ion Exchange Environment Management (Bd) Ltd**  
House-52, 3<sup>rd</sup> Floor, Road-15, Block-D,  
Banani, Dhaka-1213

### OFFERED BY:



**Russel Park**, House #101, (6<sup>th</sup> Floor), Road #13/A, Block # C, Banani, Dhaka-1213

**Phone: 01992 029428 | 01701 790055**  
**Email: kabir.rasel@weblinkltd.com**

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428  
**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

**[www.weblinkltd.com](http://www.weblinkltd.com)**

**Ref No: WCL/ Internet / IEEM(BD)L /12-09-2023/02**

Date: 13<sup>th</sup> Aug 2023

To,  
**Ion Exchange Environment Management (Bd) Ltd**

House-52, 3<sup>rd</sup> Floor, Road-15, Block-D,  
Banani, Dhaka-1213

**Attn: Md Nuruzzaman Suman , (Executive Commercial)**

**Subject: Proposal for Corporate Internet service through Optical Fiber**

Dear Sir,

Thank you very much for giving us the opportunity to submit a Technical and Financial proposal to your reputed organization.

In Weblink Communications Ltd., Customer satisfaction is our top priority; hence, we are ready to propose you our technological experience & expertise to provide the perfect service.

Now, we are looking forward to establish a business relationship with you where Weblink intend to provide you with the committed level of service and after sales service.

If you have any further query, please do not hesitate to contact us at any conveyance. Your kind co-operation will be highly appreciated.

Thanks & best regards

**Mohammad Kabiruddin Rasel**  
Asst. Manager, Marketing  
**Weblink Communication Ltd.**  
Phone: 01992 029428 | 01701 790055  
E-mail: kabir.rasel@weblinkltd.com

Page -2

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428  
**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

**www.weblinkltd.com**

## Our Services

- ❖ **Corporate Broadband Internet Service**  
(Connectivity through underground & Overhead fiber optics, Radio link)
- ❖ **Data Connectivity:**  
(Local and Nationwide, anywhere over the country )
- ❖ **IPTSP** (09647- xx xx xx)
- ❖ **Cloud Hosted PABX**
- ❖ **Web Solution:**  
Static and Dynamic Web creation  
C-panel web Hosting and Domain registration  
Dedicated spam Mail filter
- ❖ **Software Development**
- ❖ **E-Commerce Solution**
- ❖ **Networking Solution**  
LAN, WAN, MAN-Wireless & Cable
- ❖ **VPN solutions**
- ❖ **Low-cost Firewall, BGP & OSPF Solutions**
- ❖ **Customized Network Management Router and Bandwidth Manager**
- ❖ **BPO / Call Center Service**

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

**[www.weblinkltd.com](http://www.weblinkltd.com)**

## 1.0 REQUIREMENT ANALYSIS

**From our discussion we have come out with the following requirement of your esteem organization:**

**1.1 Internet Connectivity:** Corporate Internet Service

**1.3 Connectivity:** Optical fiber Link Connectivity

**1.4 IP:** /30 for Internet Only.

## 2.0 TECHNICAL PROPOSAL

### **2.1 Proposed Solution:**

**Following will be the core solution features:**

**2.1.1 Connectivity Method (Last Mile):** To Provide Uninterrupted Service Will Provide through fiber optic & Radio Link connectivity.

**2.1.2 Bandwidth:** Dedicated Full Duplex Bandwidth.

**2.1.3 Link Uptime:** By providing Optical fiber Link Connectivity facility, it Guaranteed Link up time 98%.

**2.1.4 Maintenance:** Weblink Communications Ltd. Gives Guarantee 98% Uptime. We ensure 24-hour Monitoring of the Circuit through our NMC (Network Monitoring Center) at Russel Park, Banani. In Case of any Service, We will provide telephonic & virtual support instantly. If this kind of support is not enough then we will Provide Service Visit while required within 1-2 hours from the Moment of Notification (in office day & office hour in between 9am –5pm). Internet maintenance will be Free of Cost.

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

### 3.0 FINANCIAL OFFER

As per your locations for Dedicated Internet service through optical Fiber we have come with the following analysis.

#### 3.1. Connectivity Cost: Connectivity by Optical fiber

SL.	Connectivity Location	Mode of Connectivity	Setup Cost TK.
01.	Ion Exchange Environment Management (Bd) Ltd House-52, 3 <sup>rd</sup> Floor, Road-15, Block-D, Banani, Dhaka-1213	Primary Link : Optical fiber	1,000
<b>Total Installation Cost: One Thousand Only</b>			<b>1,000/-</b>

#### 3.2 Monthly Bill for Internet Bandwidth:

Types of Service	Total Speed (UP+ Down)	Total Monthly Bill (BDT)
Corporate Internet	50 Mbps Internet Bandwidth	3,300/
Home Internet	25 Mbps Internet Bandwidth	1,200/
<b>In Words: Four Thousand Five Hundred Taka Only</b>		<b>4,500/</b>

**\*\* Price Exclusive of Vat & Tax.**

#### Corporate & Head Office Address:

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428  
**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

#### 4.0 GENERAL TERMS&CONDITIONS

**Work Order:** Client will have to issue a Confirm Work order to Weblink Communications Ltd. to Take Initiative to Established the connectivity to provide the Full Duplex Internet Bandwidth as per our offer letter

**Service Duration:** Minimum 01 Year (12 Months). This is renewable. If any party does not issue any termination notice before expiry of the present agreement will be treated that the contact is auto renewed for another one year.

**Equipment Ownership:** Ownership of all equipment's, Optical Fiber, Radio Device, Media Converter+TJB+Patch Cord supplied by Weblink Communications Ltd. for connectivity purpose shall remain with Weblink Online. Client need to return back all this equipment to Weblink Communications Ltd. in case of service discontinuation.

**Payment Method:** All payments to be made in Bangladesh Taka through crossed cheques in favor of "Weblink Communication Ltd.". Installation (OTC) Bill need to pay along with Work order. From following month client need to pay the monthly Bill within 15<sup>th</sup> days from the receiving invoice / Bill through email or Qureer. **Vat & Tax is not included with above mention price. If required, Client need at add vat & Tax amount with mention price. Client Can't deduct vat at source.**

**Delivery &Installation:** The service delivery will be made within 10 working days after receiving the work order.

Internet Support & Service is free. But if you ask support for your Internal LAN related problems Only then we will charge for extra payment other than MRC. And this extra payment will cost Tk.2000/ or after discussion with client considering the support volume.

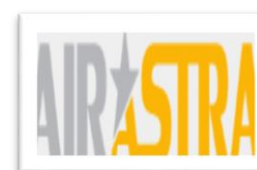
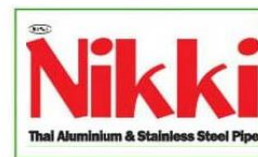
**Validity of proposal:** This proposal is valid for 30 days from the date of submission.

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

## ORGANIZATION CREDIBILITY



**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

[www.weblinkltd.com](http://www.weblinkltd.com)

## Organization Up-Stream:



## NTTN Partner:



**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

[www.weblinkltd.com](http://www.weblinkltd.com)

**Some of our Clients who are using our service for the last couple of years:**

- **Asian Paints Bangladesh Ltd.** – Since year 2015
- **Nasir Glass Ltd.** – Since year 2015
- **Orion Home Appliance Ltd.** – Since year 2018
- **Orion Agro Ltd.** – Since year 2018
- **ANZ Builders** – Since year 2021
- **Suvastu Development Ltd.** – Since year 2021
- **Kazi Farms** – Since year 2017
- **BBS Cables** – Since year 2015
  
- **TIC Group ( Pact Group)** – Since year 2021
- **China Mobile International Ltd.** – Since year 2021
- **Noman Group** – Since year 2012
- **Multazim Group** – Since year 2019
- **Saiham Cotton Mills Ltd.** – Since year 2020
- **Nannu Textile Mills Ltd.** – Since year 2021
- **Badsha Textile Ltd.** – Since year 2012
- **Ashik Composite Textile** – Since year 2016
- **Panwin Group** – Since year 2012
- **Pantex Accessories** – Since year 2017
- **Asrotex Ltd.** – Since year 2019
  
- **Meghan BD Ltd (Meghna Group)** – Since year 2020
- **Nitol Motors Ltd.** – Since year 2016
- **Cotton Reaches Development Board** – Since year 2020
- **Bangladesh Army ( Rajendrapur Cantonment)** – Since year 2012
- **Railway Project of Padma Bridge** – Since year 2017

***And many more.....***

**Corporate & Head Office Address:**

House 101, Road 13/A, Block C, Level 6, Banani, Dhaka-1213, Bangladesh., Mobile: 008801992029428

**Zonal Office:** Sarkar Super Complex, 1<sup>st</sup> Floor, Bazar Road, Mawna Chowraasta, Sreepur, Gazipur, Bangladesh

**[www.weblinkltd.com](http://www.weblinkltd.com)**